



MEMBER BENEFIT PARTNERS



TRADE ALLIANCE GROUP

BUILDING PRODUCT DISCOUNTS



TAG is a group consisting of landscapers and builders that have banded together in order to help members purchase materials more competitively.

TAG offers Landscape Queensland members **FREE MEMBERSHIP** (usually \$660pa) and subsequent year's membership renewal is also **FREE** (whilst LQ membership is maintained). TAG will also offer Landscape Queensland members further discount on certain products and services.

To join TAG call 1800 957 154 and mention that you are a Landscape Queensland member.

MASULA COMPLIANCE

WHS & IR FOR LANDSCAPERS



Masula Compliance has prepared tailored suites of compliance documents designed to help members meet their work health and safety (WHS) and human resource (HR) management compliance obligations at preferred member pricing. This enables members to not only meet their legal obligations but also to put in place and continually improve leading operating practices at a fraction of the going industry rate.

They also offer free ongoing professional support by email, phone or face-to-face. For members requiring a more tailored solution, working at the higher end of the commercial sector a 10% reduction of standard fees will apply for additional Masula Compliance services.

Contact the LQ office for a detailed list of all inclusions in the pack.

INSURANCE HOUSE

INSURANCE FOR LANDSCAPERS



Insurance House technical experts have researched the market and developed a bespoke insurance solution that not only caters to the unique requirements of those working within the landscaping industry but can also save members money on their premium.

LQ Members can enjoy exclusive benefits, cost savings and the convenience of ease that comes with engaging an Insurance House broker. LQ Members that are single operators through to large corporate contractors will be able to access an insurance solution that fits their need with Insurance House.

To obtain an obligation-free quote contact the LQ office on 1300 883 966 or visit the LQ website **Member Benefit Page** to download an application form.

SRJ WALKER WAYLAND

ACCOUNTANCY & BUSINESS ADVICE



SRJ Walker Wayland offers Accounting Services and Business Growth Advisors to LQ members. SRJWW provide tailored solutions to make your business a success. Services include tax compliance, budgeting and cash flow management, QBCC assistance, tax and business structure advice, audit and assurance, self-managed superannuation fund administration and business strategic planning.

SRJWW are happy to offer Landscape Queensland members a 20-minute free-of-charge initial discussion on a tax or business matter.

For further details or to have that discussion, please contact SRJ on (07) 3490 9941 and speak with Robyn Tyler.



ISUZU TRUCKS

NATIONAL FLEET DISCOUNT

Isuzu Australia Limited (IAL) recognises the importance of the landscaping industry as users of its products. To reward its clients and as an incentive to further enhance the relationship with our industry, IAL offers a National Fleet discount on the entire range of Isuzu Trucks products to members of Landscape Industry Associations.

This level of discount varies depending on the vehicle model involved. **Contact your local Isuzu Dealer and tell them you're a Landscape Queensland member. Show your membership card or LQ can provide a letter confirming membership.**
Note: membership must be current for at least a 6-month period for the discount to apply.



PAR CAPITAL

EQUIPMENT FINANCE



PAR Capital is an independent Equipment Finance Broker, a seasoned professional who knows the marketplace, the lenders and the finance options available. We act for you "the client" by providing personal service and independent advice as part of our competitive, convenient "one-stop" finance solution. We do the running around and organise the finance on your behalf, allowing you to get on with running your business.

Call Peter Robertson on 0412 620 088 or peter@parcapital.com.au

THE VEHICLE BROKER

COMMERCIAL, FLEET & PERSONAL CAR BROKER



Based in Southeast Queensland, **The Vehicle Broker** are a holistic car broker who specialises in sourcing new, demo and used vehicles for personal, commercial and fleet clients.

By offering a quick, and easy 3-step process, LQ members can save valuable time and take advantage of savings through this painless car broker service. And as a bonus, if you aren't paying cash, the Vehicle Broker can also arrange your finance plus can also supply accessories for you too.

Visit the LQ website Member Benefit page to start your member referral or contact LQ HQ for more information

TRIPLE 8 EQUIPMENT FINANCE

EQUIPMENT FINANCE



Triple 8 Finance offer LQ members the opportunity to purchase new and used vehicles, plant, and equipment with confidence through a specialist equipment finance brokerage. With a long history of experience, Triple 8 Finance take care of the legwork so members can focus on running their business.

Providing access to multiple specialist finance companies and lender offers, including the banks, to suit unique circumstances while protecting credit scores from potential harm caused by inexperienced brokers or unscrupulous dealers.

Members can also enjoy a 50% rebate on lender establishment fees and secure up to 90-day finance pre-approval before committing to a purchase.



TENDERSEARCH

TENDERING OPPORTUNITIES



TenderSearch is a trusted provider of tendering opportunities in ANZ, serving diverse industries such as landscaping. Their dedicated research team monitors hundreds of sources to provide targeted and timely tendering opportunities. Clients receive actionable information that helps drive business growth and success.

TenderSearch offers a special pricing package for Landscape Queensland members, who can receive discounted rates for a 12-month subscription.

To take advantage of this offer, LQ members contact LQ HQ. TenderSearch will verify businesses have a valid Landscape Queensland membership.

MAPEI

TECHNICAL SUPPORT



Mapei is a world leader in the production of adhesives, sealants and chemical products for the building industry. Mapei invests heavily in research & development with a focus on developing eco-sustainable and eco-compatible products.

Mapei Australia is offering Landscape Queensland members a help desk for any problems concerning waterproofing, tiling or paving. Visit their website for the full range of products and see why Mapei is known as the trusted brand for the landscaping industry across Australia.

For quick advice and helpful tips and tricks, visit the Mapei Academy where you can view scheduled and pre-recorded webinars which are filled with plenty of useful information.

Visit the LQ Member Benefit Page for Help Desk information and local contact numbers

ODS & OUTDOOR DESIGN

MEDIA ADVERTISING



Extensive content opportunities are now available in the new look Outdoor Design magazine. With 21 years of publishing and distribution to newsagents throughout QLD, Outdoor Design is offering Landscape QLD members an exclusive arrangement. This leading publication is bought by consumers planning large-scale landscapes now. It is on sale for six months.

Landscape Queensland members receive a 10% discount off current advertising rates in any of the Universal Magazines in the Outdoor Group. **For a full list of Universal Magazines and advertising rates, go to the website or call Rosemary Wood on 0404 306 050 for Outdoor Design Source, Outdoor Design or Backyard & Garden Design Ideas**

QUEENSLAND POOL + OUTDOOR DESIGN

MEDIA ADVERTISING



Pool + Outdoor Design appeals to the niche market of pool and outdoor design enthusiasts. With an array of pool designers, builders, electricians and landscaping ideas, Pool + Outdoor Design proves to be the leader in its industry. Furthermore, the increasing social focus on sustainability has inspired relevant and innovative feature articles.

LQ members receive publication discounts - for more information and partner contact details contact LQ HQ



CHARTER

DEBT RECOVERY SERVICES



CHARTER

CHARTER is a leader in the field of debt collection and provides end-to-end collection services to Banks, Telcos, major corporations, small to medium enterprises, utilities, government departments and councils and has done so for over 35 years. Our variety of valuable services include:

- Third-Party Collections
- Commercial Collection Services
- Litigation and Insolvency Management

LQ members in need of Debt Recovery Services can call Charter on (07) 3620 7500 and reference they are Landscape Queensland members.

LEGAL SERVICES FOR LANDSCAPE QUEENSLAND MEMBERS



ALL BUILDING LAW

As a contractor, you want common sense, practical legal advice from experienced lawyers who understand the contracting industry and who understand the issues that the industry faces.



Cornwalls

LAW + MORE

LQ's Legal Member Benefits Partners (Legal Partners) can help contractors with legal issues including:

- Advice on contracts – helping you to negotiate changes and avoid costly disputes
- Payment problems – including Payment Claims, Payment Schedules, subcontractors' charges, QCAT & court claims
- Workplace health and safety
- Debt collection and insolvency
- Property and commercial transactions
- Intellectual Property
- Asset protection; and

Free legal advice service for members

As a Landscape Queensland member you can connect with our Legal Partners and receive, free of charge, plain English legal advice for up to 20 minutes, including:

- A preliminary overview of your legal rights and obligations
- Your options and the pros and cons of each
- An explanation of the steps involved
- How long the process can take
- An estimate of the costs
- What action you can take yourself; and
- How to avoid similar problems in the future

Contact the LQ office with details of your individual situation – our Legal Partners will take care of the rest.



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Gall Standfield & Smith

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